



Moto Guzzi Personal Contract Purchase (PCP) Offers
1st January - 30th April 2010

Deposit Required: 20%

Model	Price	Deposit £'s	1st Payment	23 Payments	Final Payment	Customer Rate	Total Amount Payable	APR
V7 Classic	£6,153.00	£1,230.60	£277.64	£118.64	£2,491.20	5.0%	£6,728.16	7.8%
V7 Café	£6,562.00	£1,312.40	£285.52	£126.52	£2,654.80	5.0%	£7,162.68	7.6%
Nevada 750	£6,153.00	£1,230.60	£277.64	£118.64	£2,491.20	5.0%	£6,728.16	7.8%
Nevada Black Eagle	£6,153.00	£1,230.60	£277.64	£118.64	£2,491.20	5.0%	£6,728.16	7.8%
Breva 750	£6,051.00	£1,210.20	£275.67	£116.67	£2,450.40	5.0%	£6,619.68	7.9%
California Vintage	£10,240.00	£2,048.00	£356.44	£197.44	£4,126.00	5.0%	£11,071.56	6.7%
California Black Eagle	£9,218.00	£1,843.60	£336.73	£177.73	£3,717.20	5.0%	£9,985.32	6.9%
Griso 8V	£9,218.00	£1,843.60	£336.73	£177.73	£3,717.20	5.0%	£9,985.32	6.9%
Griso 8V SE	£9,525.00	£1,905.00	£342.65	£183.65	£3,840.00	5.0%	£10,311.60	6.8%
1200 Sport 4V	£9,014.00	£1,802.80	£332.80	£173.80	£3,635.60	5.0%	£9,768.60	6.9%
Stelvio ABS	£10,240.00	£2,048.00	£356.44	£197.44	£4,126.00	5.0%	£11,071.56	6.7%
Stelvio NTX ABS	£11,568.00	£2,313.60	£382.04	£223.04	£4,657.20	5.0%	£12,482.76	6.5%

Overall Terms & Conditions	Contact Moto Corsa for full scheme and qualifying model details. Finance is subject to status and indemnities may be required. Finance is provided by Black Horse Limited, St William House, Tresillian Terrace, Cardiff, CF10 5BH. Finance applies to new Moto Guzzi models only registered for warranty and vehicle excise duty between 1st January and 30th April 2010, supplied new Moto Corsa bonafide retail customers only. Subject to availability. All prices quoted exclude first registration fee and road tax fund, however they are inclusive of VAT, pre-delivery inspection, license plates and manufacturers delivery.
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What is a PCP?	PCP, or a Personal Contract Purchase, is a popular way of financing a new car or motorcycle. With the Moto Guzzi PCP In return for a 20% deposit, a contract term of two years, you get fixed cost motorcycling for the term of the contract. At the end of the contract you have a choice to either buy the motorcycle outright for an agreed lump sum (that is the Final Payment in the table and sometimes called Guaranteed Future Value or GPV) or hand the vehicle back to the lender, Black Horse Finance, and walk away with absolutely no further obligation.
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What are my options at the end of the contract?	This all depends on your own personal circumstances, however you will have four different options * Subject to your not having exceeded the total agreed mileage and the motorcycle is in good condition you can hand the motorcycle back to Black Horse Finance and walk away with nothing extra to pay. * If you want to keep your motorcycle then it is quite simple, all you need to do is pay off or refinance the Final Payment. * Should the trade in value is higher than the Final Payment then the difference can be used towards a deposit for your next contract.
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What happens if I exceed the total mileage agreed?	When you agree to the PCP contract it includes a total mileage for the period of the contract. This is 6,000 miles per year and requires adherence to the service schedule - the motorcycle must be serviced by an official Moto Guzzi dealer. If you are wishing to hand the motorcycle back to Black Horse Finance and you have exceeded the mileage you agreed upon, you will be charged a fixed amount (fixed at the start of the contract) for each mile over and above your contracted total mileage. If you are keeping the motorcycle and wish to pay the Final Payment then there is no penalty for exceeding the total mileage.
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